



Speed of Trust® Simulation

In a trusting environment people feel good. They do not have to spend their time negotiating lengthy contracts or following up to make sure things are done. Trust is speed. Speed is a competitive advantage and produces results.

Trust is a requirement for successful governments, businesses and personal relationships. In an environment where change is constant, virtual teams are the norm, diversity is prevalent and all are expected to do more with less; trust is the common denominator of project speed and success.

Speed of Trust® is a one-day discovery learning board simulation based on Stephen M. R. Covey's book of the same title.

The Speed of Trust® teaches participants pragmatic, practical and actionable skills the learner can implement immediately, regardless of their role in the organization.

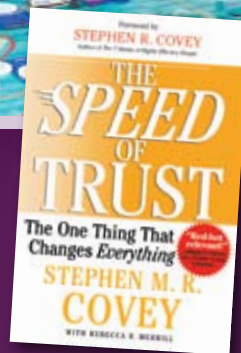
This highly interactive Business Simulation engages leaders at all levels in the real work of identifying and closing the trust gaps that exist in many organizations. Instead of continuing to pay an outrageous trust tax™, they can begin to realize the great benefits of a trust dividend™ both personally and organizationally.

This creates an opportunity for individuals to prepare themselves to fill the leadership shortage and provides a proven process for companies to increase the bench strength of their organization by developing critical leadership skills in their key people. The Speed of Trust® dramatically enhances leadership capability by teaching The 13 Behaviors of High Trust Leaders and how to imbed them into their daily interactions.

SPEED OF TRUST® SIMULATION:

Leaders are grouped in table teams. Each table team leads a team for the simulation. They are introduced to their team through profile cards. Their challenge is to manage a project to market on time and on budget, while building a high-trust culture. As they are faced with scenarios and decisions, they must determine the impact on their relationship with each team member and stakeholder, as well as the impact on the project time and budget.

One key message in the program is that trust always impacts two quantifiable outcomes: Speed and Cost. Cost is certainly measured in financial terms but also in terms of personal energy and resource usage. The formula introduced is that as trust increases, speed increases and costs decrease. Conversely, as trust decreases, speed decreases and costs increase.



LEARN HOW TO:

- Discover the compelling advantages of trust
- Experience the impact of trust on speed and cost
- Identify the impacts of low trust and the benefits of high trust on people and organizational performance
- Apply the critical behaviors that establish and grow trust
- Assess the level of trust you have with others and create action plans to establish, grow, extend and restore trust
- Build your Trust-o-Gram™
- Continue learning after the workshop with your copy of *The Speed of Trust – One Thing That Changes Everything*, by Stephen M. R. Covey

WHO SHOULD ATTEND:

People who are expected to produce results through people – including managers, supervisors, formal and informal team leaders.

LIFE CYCLE INSTITUTE:

Be prepared to be an active learner. When you invest in training with the Life Cycle Institute, you will gain knowledge and learn skills that you will be able to apply immediately. Our courses are designed to teach by doing. Your training with the Life Cycle Institute is different because we offer:

- Facilitators who practice what they teach and teach what they practice
- Course content that is constantly updated with the latest proven tools and methods
- Adult learning methods that minimize lecture and emphasize learning by doing
- Classrooms that are specifically designed to facilitate learning